



PAPER TRAIL NOTE CONFERENCE

Agenda



Plenary
Sessions



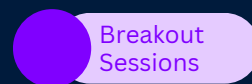
Private
Lending



NPLs



Seller
Finance



Breakout
Sessions

WEDNESDAY, SEPTEMBER 17

5:30 – 7:30 Welcome Reception

THURSDAY, SEPTEMBER 18

8:30 – 8:45 Welcome Remarks: Chris Seveney

8:45 – 9:40 Marketing & Deal Sourcing: How Big Is the Market & How to Find Notes

9:45 – 10:40 Why Real Estate Notes? A Smarter Way To Invest The Art of Underwriting NPL's

10:45 – 11:40 Finding the Flow: Marketing for Seller-Financed Notes Pricing NPLs: How to Value Non-Performing Loans for Maximum Returns

11:45 – 12:30 Breakout Sessions

12:30 LUNCH / NETWORKING

1:30 – 2:25 Managing Your Team: Building a Strong Support System for Your Loans Bootcamp: How to Find and Fund a Private Money Loan for Passive Income

2:30 – 3:15

3:15 BREAK / NETWORKING

3:30 – 4:25 Using Seller Financing to Create Valuable Notes The Jockey or the Horse? The Private Lender's Guide to Picking Winners (And Avoiding Photo Finishes)

4:30 – 5:30 People Over Paper: Emotions, Empathy, and Buying Seller-Financed Notes Not All Money Managers Are Created Equal: Your Guide to Vetting Private Debt Fund Managers & Private Placement Broker

6:30 VIP Dinner

FRIDAY, SEPTEMBER 19

8:30 – 9:40 Creative Deal Structures - Partial, Hypothecations, Subject-to, Wraps, etc.

9:45 – 11:40 The Art of Due Diligence: Evaluating Risk & Picking Winning Seller-Financed Deals To Grow or Not to Grow: The Private Lender's Dilemma

11:45 – 12:30 Breakout Sessions

12:30 LUNCH / NETWORKING

1:30 – 2:25 Second Position Liens Taking the Fun Out of Funds: What You Need to Know About Setting Up & Running a Fund

2:30 – 3:15

3:15 BREAK / NETWORKING

3:30 – 4:25 Calculating & Pricing Notes: A Hands-On Workshop Intro to Subject To and Wraps

4:30 – 5:30

SATURDAY, SEPTEMBER 20

8:30 – 9:25 AI Made Simple: A Business Owner's Cheat Code (or how to have an entire staff of experts for \$20/mo)

9:30 – 11:25 Leveraging AI & Technology for Efficient Loan Management

11:30 Closing



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